

NAI Sioux Falls

BUSINESS BROKERAGE

NAI Business Brokerage Services leverages our relationships and breadth of experience in commercial real estate to provide insights, giving you access to a larger pool of qualified buyers and sellers.



Whether you are **selling** or **buying** a business, our team of experts offers a unique and personalized approach. Our brokers have extensive experience not only in business sales but also experience as business owners, managers, and consultants. This first-hand knowledge enables us to handle your transaction with the utmost care and attention, ensuring a successful and smooth process.

SELL

A BUSINESS WITH NAI BUSINESS BROKERAGE SERVICES

1 Business Valuation

We begin with a foundational meeting to understand your business and conduct a valuation based on the financial integrity of the operations and assets, establishing a baseline of trust and a clear sense of your company's market value.

2 Market Engagement

We implement a strategic marketing plan across various channels and list your business, ensuring only qualified buyers are targeted and screened for suitability.

3 Transaction Closing

We guide the negotiation and due diligence processes, maintaining strict confidentiality. Our commitment to transparency ensures a smooth transaction, working towards an Offer to Purchase.



Tung Nguyen

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US TODAY**



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BUY

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1 Buyer Consultation

We begin by engaging with buyers to understand their specific needs, preferences, and objectives. This step involves discussing the buyer's interests, skills, and financial resources to gain a clear picture of the ideal business opportunity for them.

2 Customized Business Matching

Utilizing the information gathered during the consultation, we then curate a list of available businesses that align with the buyer's criteria. This tailored approach focuses on filtering opportunities by compatibility with the buyer's passion, experience, and budget.

3 Focused Business Review and Selection

Once potential matches are identified, we guide buyers through a detailed review of these businesses. This includes providing insights into financial health, market position, and growth potential, thereby aiding buyers in narrowing down their choices to make a well-informed final decision.



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